

**DIVISION OF LOCAL GOVERNMENT SERVICES**  
**SHARED SERVICES AGREEMENT**  
**COVER SHEET**

PROVIDER: COUNTY OF SALEM COUNTY: SALEM

RECIPIENT: MANNINGTON TOWNSHIP COUNTY: SALEM

BRIEF DESCRIPTION OF SERVICE:

ROCK SALT
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EFFECTIVE DATE: 9/1/2018

EXPIRATION DATE: 8/31/2019

Please submit this cover sheet with shared service agreement either via email to [EGG@dca.state.nj.us](mailto:EGG@dca.state.nj.us) or hard copies may be mailed to the Division of Local Government Services at PO Box 803, Trenton, NJ 08625-0803. Mailed correspondence should be sent to the attention of Shared Services.



Salem County Purchasing Department  
110 Fifth St, Ste 400  
Salem NJ 08079  
(856) 935-7510 x 8601

September 28, 2018

RE: Salem County Cooperative Pricing System 2014-2019  
Contract to Furnish and Deliver Rock Salt

Dear Salem County Cooperative Pricing System Members:

The Salem County Board of Chosen Freeholders has awarded a new contract for Furnishing and Delivering Rock Salt per Resolution 2018-216 (copy attached) to **Atlantic Salt Company, Inc.** This vendor has agreed to extend their unit pricing of **\$52.55 per ton** for the first year to all members of the Salem County Cooperative Pricing System. The contract was awarded for one season from September 1, 2018 until August 31, 2019 with an additional two (2) -one (1) year renewal options.

The Vendor's contact information is attached hereto on the Vendor Information Sheet.

Please feel free to utilize **Atlantic Salt Company, Inc.** for your Rock Salt needs and be sure to cite the Cooperative Contract price. Please be advised that each individual member of the Cooperative Pricing System must enter into its own contract with the vendor.

If you have any questions regarding this matter, please feel free to contact my office.

Sincerely,

A handwritten signature in black ink, appearing to read "Deborah Turner-Fox". The signature is fluid and cursive.

Deborah Turner-Fox, QPA, RPPO  
Purchasing Agent

Enclosures (2)



Approved as to Form and Legality

Date Adopted

Committee  
Economic Development/  
Public Works

August 15, 2018

**RESOLUTION AWARDING CONTRACT FOR FURNISHING AND DELIVERING  
ROCK SALT FOR THE COUNTY OF SALEM AND THE MEMBERS OF THE  
SALEM COUNTY COOPERATIVE PRICING SYSTEM  
IDENTIFIER NUMBER 75-SCCP**

**WHEREAS**, The Salem County Purchasing Agent, as authorized contracting Agent for the Board of Chosen Freeholders of the County of Salem, has requested, received and opened sealed bids on July 25, 2018 at 1:00 PM prevailing time for Furnishing and Delivering Rock Salt for the County of Salem and Members of the Salem County Cooperative Pricing System (#75-SCCP). The receipt of said bids were duly advertised in accordance with the law and in such case made and provided; and

**WHEREAS**, bids were received from six (6) bidders as follows:

<b>FIRM NAME</b>	<b>Per Ton Price: 9-1-2018 to 4-30-2019</b>	<b>Per Ton Price: 9-1-2019 to 4-30-2020</b>	<b>Per Ton Price: 9-1-2020 to 4-30-2021</b>
Atlantic Salt Co. Inc.	\$52.55	\$53.55	\$54.55
Morton Salt	\$53.75	\$56.75	\$58.75
Chemical Equipment Labs	\$53.99	\$54.99	\$55.99
Mid-Atlantic Salt	\$59.50	\$62.00	\$65.00
Cargill Incorporated- Salt, Road Safety	\$64.47	\$66.95	\$69.47
Detroit Salt	\$68.70	\$70.42	\$73.24

**WHEREAS**, It has been determined that the company of **Atlantic Salt Company, Inc.**, has substantially met the necessary qualifications for the fulfillment of this contract, and further has provided the documentation necessary to successfully fulfill the requirements of the County of Salem; and

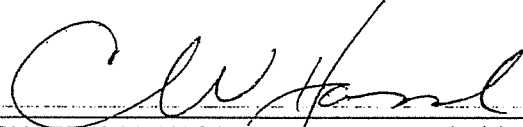
**WHEREAS**, the period of this contract will commence on September 1, 2018 and will terminate August 31, 2019, with two (2) additional one (1) year renewal options; and

**WHEREAS**, the Salem County Treasurer has certified that the funding for this contract in 2018 shall be encumbered in accordance with N.J.A.C. 5:30-5.4 and this agreement shall further be contingent upon the availability and appropriation of sufficient funds for this purpose in the County's temporary and/or permanent budgets.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Chosen Freeholders of the County of Salem as follows:

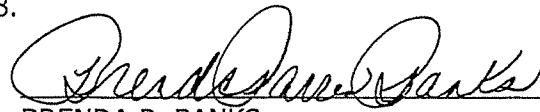
The Board of Chosen Freeholders of the County of Salem hereby awards a contract for Furnishing and Delivering Rock Salt for the County of Salem, subject to the review of the County Solicitor, to **Atlantic Salt Company, Inc., 134 Middle St, Ste 210 Lowell, MA 01852**

1. The cost of which shall not exceed \$ 80,000.00 (Eighty-Thousand, Dollars and Zero Cents). The contract commences September 1, 2018 and will terminate August 31, 2019, with two (2) additional one (1) year renewal options. This shall be completed in full accordance with the terms and conditions of the contract.
2. The Freeholder Director and the Clerk of the Board shall be authorized to execute said contract upon compliance by the firm with all requirements and specifications.



CHARLES V. HASSLER, Deputy Freeholder Director  
Chair, Economic Development/ Public Works Committee

I hereby certify the foregoing to be a true resolution adopted by the Board of Chosen Freeholders of the County of Salem on August 15, 2018.



BRENDA P. BANKS  
Clerk of the Board

RECORD OF VOTE

FREEHOLDER	AYE	NAY	ABSTAIN	ABSENT	RESOLUTION MOVED	RESOLUTION SECONDED
L. Ware	✓					✓
C. Hassler	✓				✓	
B. Laury	✓					
S. Griscom	✓					
M. DeCastro	✓					

✓ Indicates Vote

Department Initials

DTF